Short-term rental. 0% financing.
Get the Technology You Need to Grow Today

Finance your test equipment with us and discover the benefits.
Flexible financial solutions to meet your budget and business requirements.
Financing can help you focus on your critical business needs, accelerate innovation and improve overall business performance. Flexible solutions to make the most of your operational and capital budgets.

WHEN COULD RENTAL OR LEASING BE OF INTEREST FOR YOU?

- If you need extra flexibility to finance your equipment needs
- If you want to keep your financial capacity open for other investments
- If it's easier for you to get an approval via OpEx instead of CapEx
- If your equipment budget for this year has already been spent

YOUR CHOICES

<table>
<thead>
<tr>
<th>INFO</th>
<th>SHORT TERM RENTAL</th>
<th>OPERATING LEASE</th>
<th>FINANCIAL LEASE</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Get the equipment when you need it! Get the equipment when OpEx is only available. We offer moderate monthly rental rates.</td>
<td>Leasing a form of financing, involving a contract for the use of specific equipment, for a specific period in time. The regular fixed payment amounts are agreed in advance. Ownership of the underlying assets vary, depending on your requirements.</td>
<td></td>
</tr>
<tr>
<td>FOCUS</td>
<td>Short-term rental OR rent-to-own</td>
<td>Long term equipment use</td>
<td>Equipment ownership after lease</td>
</tr>
<tr>
<td>EQUIPMENT</td>
<td>NA</td>
<td>New or Refurbished</td>
<td></td>
</tr>
<tr>
<td>PERIOD</td>
<td>Min. 1 Month</td>
<td>Min. 12 months/ Max. 72 months (may vary by country)</td>
<td></td>
</tr>
<tr>
<td>PROGRAM DETAILS</td>
<td>Focus on Use List price of required solution: Min. 10.000 Euros (or local currency equivalent). Available in Europe only</td>
<td>Focus on Use Lease where the lessor retains ownership of the equipment. As a customer of Tektronix, you pay for the rental.</td>
<td>Focus on Ownership As a customer of Tektronix, you acquire the equipment with the purpose of owning it at the end of the lease.</td>
</tr>
</tbody>
</table>
# YOUR CHOICES

<table>
<thead>
<tr>
<th>SHORT-TERM RENTAL</th>
<th>OPERATING LEASE</th>
<th>FINANCIAL LEASE</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Available quickly</td>
<td>• 0% Financing - interest-free for up to 36 months(^1)</td>
<td>• The depreciation and interest expense will be applied to your balance sheet</td>
</tr>
<tr>
<td>• Get it when only OpEx is available</td>
<td>• 100% Inclusion: ‘Soft’ costs, such as software and training, can also be included in the monthly payment.</td>
<td>• Own the equipment at end of lease term</td>
</tr>
<tr>
<td>• Bridge the time until you receive CapEx</td>
<td>• Purchase or Renewal Options: At the end of the term, you can choose to purchase the equipment, upgrade to new equipment or continue with the finance option.</td>
<td>• European Funding typically supports Hire Purchase/Paying in installments – talk to us!</td>
</tr>
<tr>
<td>• Receive credit up to 80% of the paid rental fees(^2)</td>
<td>• Conservation of Capital Budget: While your money is not tied up in the equipment costs, you may be able to spend it more effectively on other items such as supplies, personnel, training or campaigns to boost sales.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Keep Up with Technology: Equipment can also be replaced or upgraded to the latest technology at any time during the contract term.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Easier Cash Flow Forecasting: Fixed monthly payments help you maximize budgeting throughout the term of the agreement.</td>
<td></td>
</tr>
</tbody>
</table>

## BENEFITS

### OPTIONS AT THE END

- Purchase or finance the equipment at the end of the rental term
- Receive financial credit if you order within 30 days after the end of the rental term

### PROTECTION

**Option: Secure**

- Includes:
  - 1 Day on-site Training (Installation & Introduction)
  - Warranty
  - Coverage of user-caused EOS and ESD damage
  - Coverage of accidental damage including wear & tear

**Option: Secure+ (when available)**

- Includes:
  - 1 Day on-site Training (Installation & Introduction)
  - Extended Warranty & Calibration
  - Coverage of user-caused EOS and ESD
  - Coverage of accidental damage including wear & tear
  - Loaner shipped within 48 hours

\(^1\) Available in most European countries, talk to us for details.

Tektronix and its affiliates have arranged to make financing products available through our preferred lending partner that is qualified to offer the financing products in most European jurisdictions. Availability of the financing products will be subject to credit approval and execution of standard documentation approved by the lender. Not all customers may qualify for these rates. Rates will be based on customers’ credit rating, financing terms, financing offering, location, product type and options. Not all Tektronix/Keithley products are eligible. In addition, unless otherwise stated, the pricing is exclusive of any applicable tax imposed on the products or the transaction. Other restrictions may apply. Tektronix reserves the right to change or cancel this program at any time without notice.

\(^2\) Purchase order to be placed within 30 days after the end of the rental term.
Contact Information:
finance.solutions@tektronix.com

Austria 00800 2255 4835
Balkans, Israel, South Africa and other ISE Countries +41 52 675 3777
Belgium* 00800 2255 4835
Central East Europe / Baltics +41 52 675 3777
Central Europe / Greece +41 52 675 3777
Denmark +45 80 88 1401
Finland +41 52 675 3777
France* 00800 2255 4835
Germany* 00800 2255 4835
Italy 00800 2255 4835
Luxembourg +41 52 675 3777
Middle East, Asia, and North Africa +41 52 675 3777
The Netherlands* 00800 2255 4835
Norway 800 16098
Poland +41 52 675 3777
Portugal 80 08 12370
South Africa +41 52 675 3777
Spain* 00800 2255 4835
Sweden* 00800 2255 4835
Switzerland* 00800 2255 4835
United Kingdom / Ireland* 00800 2255 4835
* European toll-free number. If not accessible, call: +41 52 675 3777

Rev. 02.2018

Find more valuable resources at TEK.COM

Copyright © Tektronix. All rights reserved. Tektronix products are covered by U.S. and foreign patents, issued and pending. Information in this publication supersedes that in all previously published material. Specification and price change privileges reserved. TEKTRONIX and TEK are registered trademarks of Tektronix, Inc. All other trade names referenced are the service marks, trademarks or registered trademarks of their respective companies.

060118 AH 81E-61415-0